

## Message Text

UNCLASSIFIED

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13

ACTION NEA-05

INFO OCT-01 EA-07 ISO-00 EB-05 DRC-01 RSC-01 /020 W

----- 102356

R 180440Z APR 74

FM AMCONSUL KARACHI

TO USDOC WASHDC

SECSTATE WASHDC 8033

AMEMBASSY ISLAMABAD

AMCONSUL LAHORE

AMEMBASSY BEIRUT

AMEMBASSY TEHRAN

AMEMBASSY SINGAPORE

UNCLAS KARACHI 0873

E.O. 11652: N/A

TAGS: BEXP, PK

SUBJECT: PROCEDURE FOR SUBMISSION OF FOREIGN  
GOVERNMENT TRADE OPPORTUNITIES

REF: STATE A-1168

1. OUR PROCEDURE IN PAST FOR SUBMISSION OF FOREIGN  
GOVERNMENT TENDERS (FGTS) HAS BEEN TO SEND TELEGRAPHIC  
REPORT FOLLOWED BY A SUBMISSION OF TENDER DOCUMENTS BY  
AIR POUCH AS REQUIRED BY REFAIR. POST USUALLY OBTAINS ONE  
COMPLIMENTARY COPY OF FGT DOCUMENTS. ONE SET PHOTOSTATIC  
COPIES OF TENDER DOCUMENTS WERE ROUTINELY SENT TO ALL  
FOLLOWING ADDRESSEES FOR FOLLOWING REASONS:

SECSTATE - INFO ONLY; AMEMBASSY ISLAMABAD AND  
AMCONSUL LAHORE - INFO AND TO MAKE TENDERS AVAILABLE  
TO AMERICAN BUSINESSMEN WHO MAY POSSIBLY BE VISITING  
THOSE POSTS; AMEMBASSY BEIRUT, TEHRAN AND SINGAPORE -  
DOCUMENTS SENT THESE POSTS AS THEY ARE SIGNIFICANT COMMERCIAL  
CENTERS WITH REGIONAL OFFICES OF AMERICAN FIRMS WHICH MAY  
BE INTERESTED IN BIDDING ON TENDER REQUEST. FIVE PHOTOSTATIC  
COPIES OF TENDER DOCUMENTS WERE POUCHED TO USDOC AS  
REQUESTED IN REFAIR.

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2. WE HAVE BEEN INFORMED THAT NEITHER FUNDS NOR FACILITIES ARE AVAILABLE TO SUPPORT CONTINUED PHOTOSTATIC REPRODUCTION BY POST OF TENDER DOCUMENTS, WHICH USUALLY CONTAIN TWENTY OR THIRTY PAGES. WE ANTICIPATE SIGNIFICANT NUMBER OF TENDERS IN FUTURE (WE HAVE 13 PENDING AT PRESENT) AND BECAUSE EXTRA COPIES OF TENDER DOCUMENTS USUALLY COST \$10 ( AND FREQUENTLY \$20). THE FUNDS ALLOWED IN REPAIR (\$40 MAXIMUM) WOULD NOT BE SUFFICIENT TO PURCHASE ADDITIONAL COPIES FOR ALL ADDRESSEES. THEREFORE WE WILL ADOPT FOLLOWING PROCEDURE IN THE FUTURE;  
ONE SET OF TENDER DOCUMENTS WILL BE SENT TO USDOC WHERE FURTHER REPRODUCTION MAY BE CARRIED OUT AS NEEDED; ONE PHOTOSTATIC COPY OF TENDER DOCUMENTS WILL BE SENT TO AMEMBASSY BEIRUT SINCE WE ARE AWARE THAT BEIRUT TRADE CENTER UTILIZES THIS INFORMATION IN ONGOING TRADE PROMOTIONAL PROGRAM WITH BEIRUT OFFICES OF AMERICAN FIRMS. NO OTHER COPIES OF TENDER DOCUMENTS WILL BE POUCHED TO ANY ADDRESSEE.

3. ACTION REQUESTED: IF THIS PROPOSED PROCEDURE UNACCEPTABLE TO ANY ADDRESSEES OF THIS CABLE, THEY ARE REQUESTED TO ADVISE US AT ONCE OF THEIR REQUIREMENTS. IF NUMBER OF REQUIRED COPIES OF TENDER DOCUMENTS IS LARGE, POST WILL BE FORCED TO SEEK ADDITIONAL FUNDS FROM USDOC.  
TIGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 APR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KARACH00873  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740089-0944  
**From:** KARACHI  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19740433/aaaabdpz.tel  
**Line Count:** 85  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE A-1168  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kellerpr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 SEP 2002 by BryanSD>; APPROVED <27 DEC 2002 by kellerpr>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROCEDURE FOR SUBMISSION OF FOREIGN GOVERNMENT TRADE OPPORTUNITIES  
**TAGS:** BEXP, PK  
**To:** COM  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005